



# **ASSESSING YOUR CCBHC COMPETENCY READINESS**

## **ASSESSING YOUR CCHBC COMPETENCY READINESS**

### **PRESENTERS:**

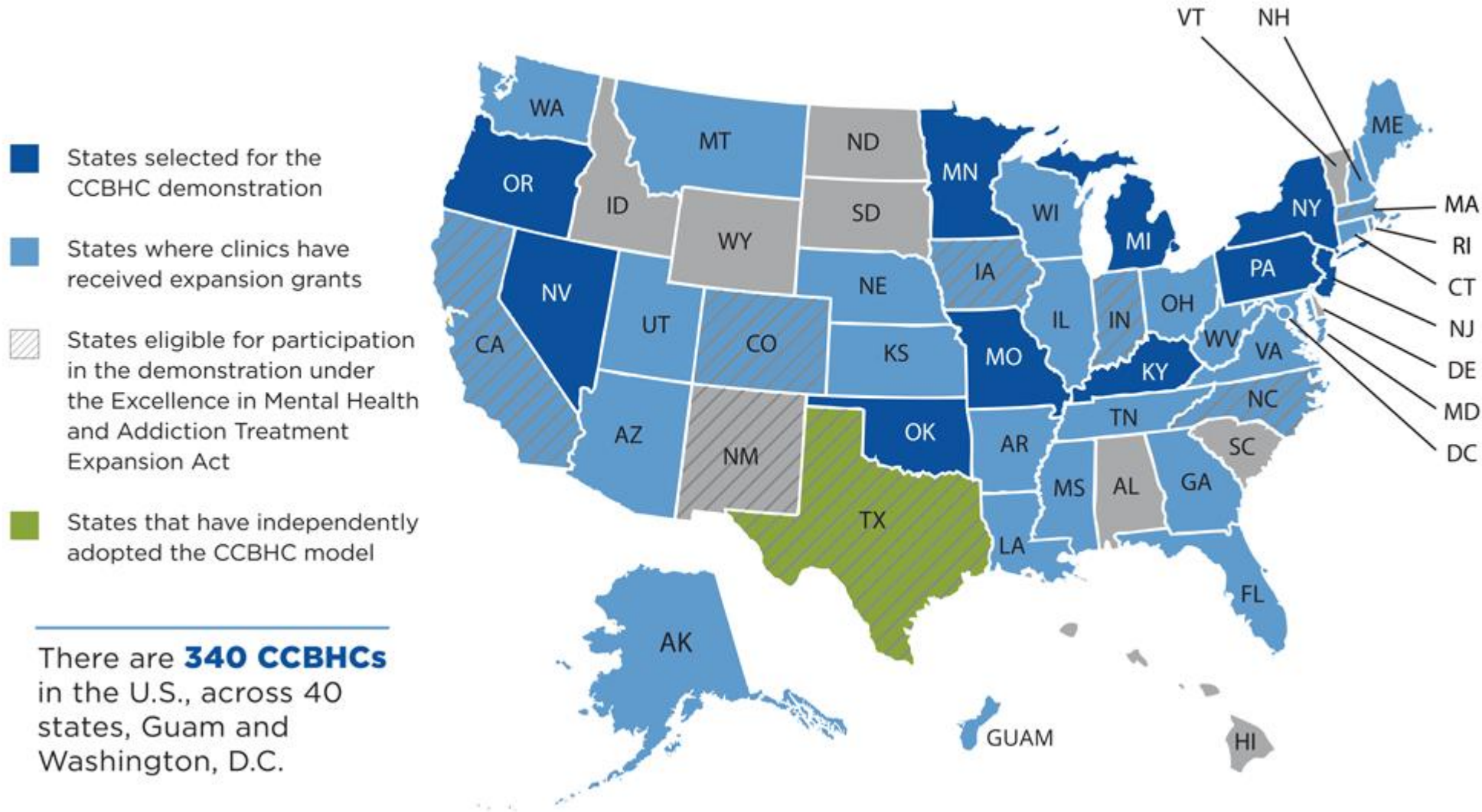
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## **LEARNING OBJECTIVES:**

- Assess your organization's readiness as a CCBHC
- Learn how to develop your CCBHC performance improvement plan
- Develop your CCBHC culture needed for implementing and sustaining change to meet the certification criteria requirements

# Status of Participation in the CCBHC Model



There are **340 CCBHCs** in the U.S., across 40 states, Guam and Washington, D.C.

## INCREDIBLE GROWTH IN ONLY FOUR YEARS!

2017

8  
states

66  
clinics

2019

21  
states

113  
clinics

2020

33  
states

229  
clinics

2021

40+  
states

340+  
clinics

## CCBHC IMPLEMENTATION: DRIVING VALUE

### CCBHC Demo

- **Certification** = standardized core requirements
- **PPS or Grant Funding** = Medicaid reimbursement (PPS) or grant funds that support costs associated with expanded access & enhanced operations; Medicaid PPS can serve as sustainability mechanism post-grant



### Enhanced Operations

- Expansion of service lines (e.g., crisis response, SUD treatment)
- Ability to hire and retain specialty providers (e.g., child psychiatrists, MAT prescribers)
- Same-day access to care
- High-impact, flexible staffing models targeted to patient need
- Technology adoption, electronic health info exchange
- Data tracking & analytics
- Collaboration/coordination with law enforcement, schools, others
- Population health management, data-driven care



### Improved Outcomes

- More clients served
- Elimination of waitlists
- Reduced hospitalization, ED visits
- Reduced incarceration, recidivism
- Improved physical health



## CCBHC OPPORTUNITIES AHEAD

- SAMHSA CCBHC Expansion Grant Funding
  - 74 awards anticipated in the spring of 2021
  - Estimated 105 additional awards expected under \$420M allocated in last COVID relief package (timing unknown)
  - Additional application opportunity in FY2022 (FOA has historically been released in January; total amount of funding TBD)
- Independent state implementation via Medicaid waiver or SPA
  - Open to any state!
  - Connect with our team about advocacy opportunities in your state



<https://www.thenationalcouncil.org/ccbhc-success-center/>

Email us at: [ccbhc@thenationalcouncil.org](mailto:ccbhc@thenationalcouncil.org)

# **ASSESS YOUR ORGANIZATION'S READINESS AS A CCBHC**



# Core Competencies



# Considering a CCBHC

## Is Your Organization Ready?

- Opportunities and successes as a CCBHC (financial start up support)
- Prepare for Value-Based Payment Model in future
- Transformation of practice for better care and long-term sustainability
- Philosophical shift to integrated, whole-person and coordinated care
- Does your vision for your behavioral health organization align with what a CCBHC is?

# GETTING STARTED

## *Know your Organization's Readiness*



- Becoming a CCBHC requires **transformational change** to become a new provider type.
- There are many areas to take into consideration when assessing your readiness.
  - Your organization's ability to provide services in a non-four walls environment.
  - Assessing your organizations competency for linguistic and cultural competencies, Trauma informed care, Evidenced based practiced, service to veterans, managing and collecting required data elements.
  - Ability to meet ALL the required services either directly or through a DCO
  - Meeting the six (6) required certification standards.
  - The ability to embrace organizational wide **Change Management**.

# GETTING STARTED

## *Get a head start on the Registration Process*

- For new applicants, please take note of the fact that you must complete **four (4) registration processes** that are all distinct, one-time registrations in order to submit an application:
  - Dun & Bradstreet Data Universal Numbering System (to obtain a DUNS number);
  - System for Award Management (SAM);
  - Grants.gov; and
  - eRA Commons Registration.
- **NOTE: If your organization is not registered and does not have an active eRA Commons PI account by the deadline, the application will not be accepted.**
  - **This process could take up to 6 weeks to finalize**
  - **The Project Director MUST have an active eRA Commons account (with the PI role) affiliated with the organization in eRA Commons.**

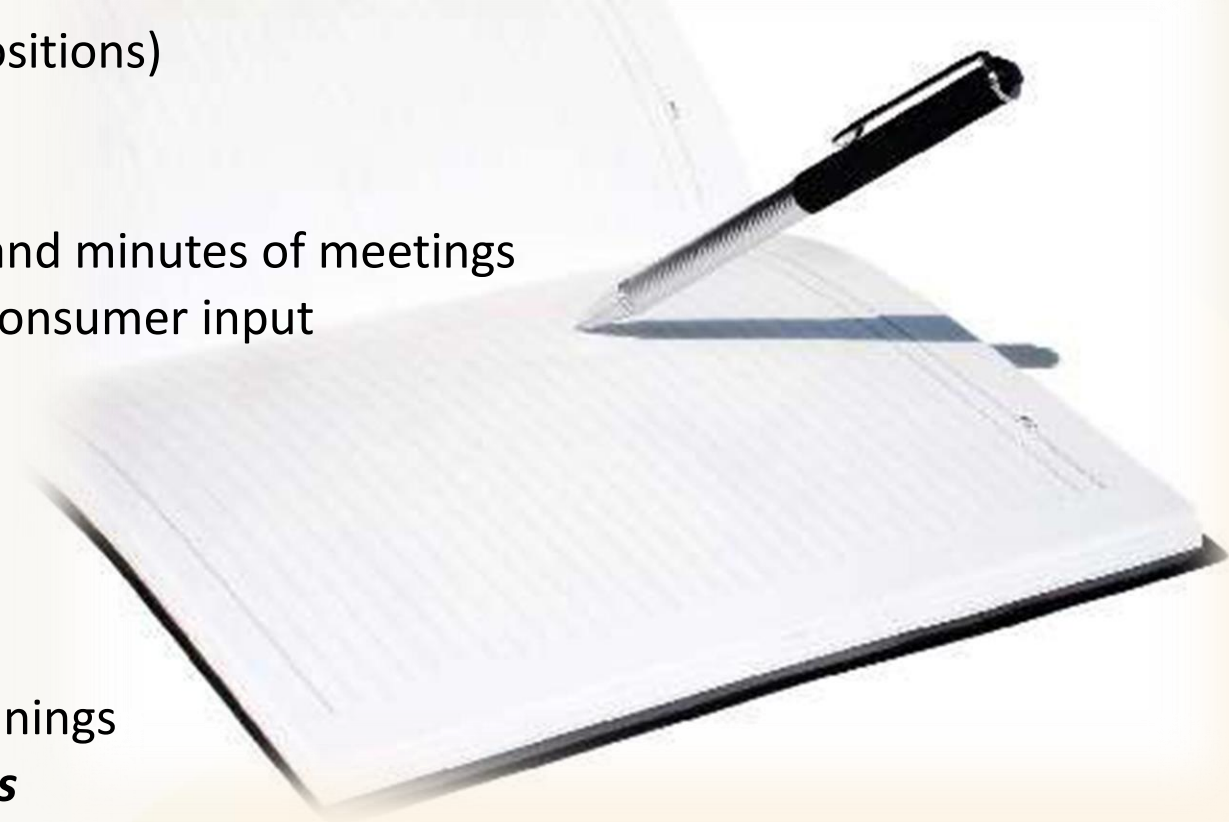


Source: Developing a Successful SAMSHA Grant (2018) Substance Abuse and Mental Health Services Administration. U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. [www.samhsa.gov](http://www.samhsa.gov)

# GET ORGANIZED

## Review and Pull together your organizational information

- Mission Statement
- Organizational chart ( think about new CCBHC Positions)
- Current policy and procedures
- Certifications/Licensures
- Board of Directors/**Advisory Board** information and minutes of meetings
- Current population consumer satisfaction data/consumer input
- Needs Assessment/Focus Populations
- A list of current community partnerships/MOUs
- Community Stakeholder data
- Referral source satisfaction data
- Review current consent forms
- Cultural and linguistic competence materials/trainings
- Admission/assessment procedures- **GAP Analysis**





# Get Organized

## Review your current use of Evidence-Based Practices

- What current EBPs are being used at your agency?
- Why are you using those EBPs ? What outcomes are you achieving?
- How do you assess staff competency to implement the EBPs
- How is fidelity of the EBPs is monitored
  - Observation
  - Training and Testing
  - Supervision
  - Chart review
  - Fidelity Checks
- Conduct an analysis of your your KPIs and EBPs you are currently providing and ASSESS HOW THEY LINE UP TO MEETING YOUR FOCUS POPULATION.



• [Source: Viewing CCP Standard 22 – Evidence Based Treatment, 01-222 :: PolicyStat](#)

Source: Developing a Successful SAMSHA Grant (2018) Substance Abuse and Mental Health Services Administration. U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. [www.samhsa.gov](http://www.samhsa.gov)

# Evidenced Based Practices

## Action Steps to Prepare

- Inventory of EBPs – are they provided with fidelity?
- Does the BH Program identify the population and its needs and match the EBPs to the population?
- Analyze the percentage of persons served not receiving and EBP.
- By using EBPs are disparities created?
- Analyze the top 10 diagnostic groups by population served.
- Ensure every service encounter meets the medical necessity of the service according to either the Medicaid definition or the CMS definition?
- ***Note: This is a KPI you have been reporting on in your PMR***



## *Get Organized*

### *Review your staffing patterns and staffing plan to meet the CCBHC Focus Population and Health Care Disparities*

- Job descriptions of all **KEY Staff**
- Resume, BIOs and CVs of key management personnel and staff providing CCBHC services
- Monthly financial accounts/Program costs
- Recent audits
- Experience managing grants and providing services
- Facility licensing and compliance with Americans with Disabilities Act (ADA)
- Accounting procedures/Back office Functions
- Data Collection competencies



Source: Developing a Successful SAMSHA Grant (2018) Substance Abuse and Mental Health Services Administration. U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. [www.samhsa.gov](http://www.samhsa.gov)

# Get Organized

## Getting Data Right

- Align agency and community data specific to your population(s) of focus – numbers served, demographic characteristics, number/type of services delivered
- Local statistics and census data
- Outcome data
- How will the data be collected?
  - **EHR/IT Assessment**
- Information on gaps in service
- Care Pathways for clinical populations
  - **Including Veterans**



Source: Developing a Successful SAMSHA Grant (2018) Substance Abuse and Mental Health Services Administration. U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES. [www.samhsa.gov](http://www.samhsa.gov)

**YOU'RE PREPARING TO APPLY  
OR  
HAVE RECEIVED YOUR CCBHC GRANT ...  
WHAT'S NEXT?**

- Organizations must demonstrate and prove they are meeting the grant requirements
  - Government/tax dollars is **money well spent**
  - We are making a **positive** impact on our communities
  - We are helping **more people** and in a **more effective/efficient** manner
  - Our clients and communities are **improving & getting better**
- How do we do that?



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## WHAT DO WE HAVE TO REPORT?

- Demonstration to Program to Improve CMHCs and Establish CCBHCs - [Program Requirements 5/Appendix A](#)
  - *“Reporting of encounter data, clinical outcomes data, quality data and such other data as the Secretary requires.”*
    1. Access to community-based behavioral health services, “in the area(s) of a state targeted by a demonstration program compared to other areas of the state”
    2. Quality and scope of services provided by CCBHCs compared to non-CCHBC providers
    3. Federal and state costs of a full range of behavioral health services (including inpatient, emergency, and ambulatory services)

# WHAT DO WE HAVE TO REPORT?

## REQUIRED:

- **CCBHC/Clinic-Led** Quality Measures Reporting Requirements (9)



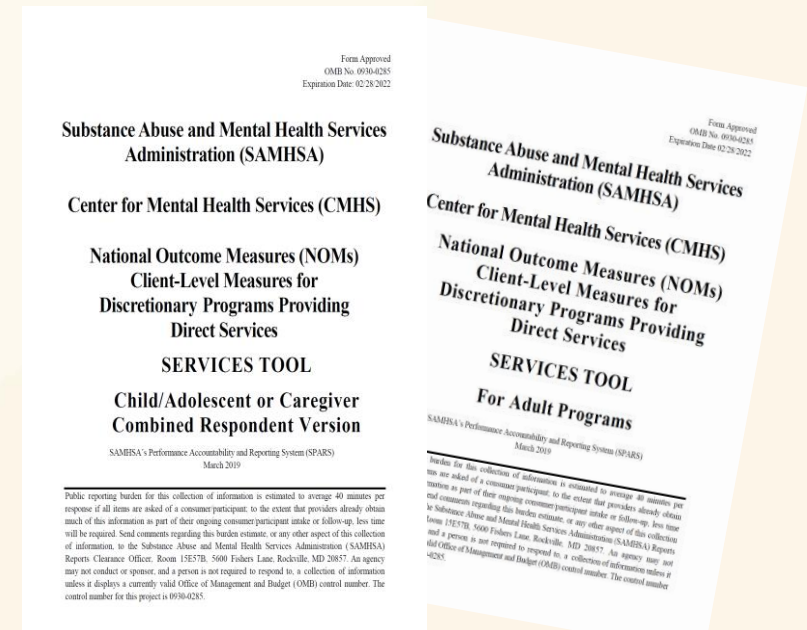
- **State** Reporting Requirements (12)



- **Quality Bonus** Measures (8)



- **NOMS Data-** Adult and Child
  - National Outcome Measures



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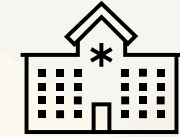
Source: [SAMHSA – Section 223](#)



## WHAT DO WE HAVE TO REPORT?

### **REQUIRED:**

- **CCBHC/Clinic-Led** Quality Measures Reporting Requirements (9)



1. Time to Initial Evaluation
2. Preventative Care & Screening: BMI Screening & Follow-Up
3. Weight Assessment for Children/Adolescents: BMI Assessment for Children/Adolescents
4. Preventative Care & Screening: Tobacco Use: Screening & Cessation Intervention
5. Preventative Care & Screening: Unhealthy Alcohol Use: Screening & Brief Counseling
6. Children and Adolescent Major Depressive Disorder (MDD): Suicide Risk Assessment
7. Adult Major Depressive Disorder (MDD): Suicide Risk Assessment
8. Screening for Clinical Depression and Follow-Up Plan
9. Depression Remission at 12 Month

Source(s): [Glossary of CCBHC-Related Quality Measures & Acronyms](#) ; [SAMHSA – Section 223](#)

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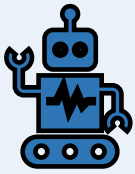
## SAMPLE MTM SERVICES QM ASSESSMENT

As part of the Readiness Protocol we assess the organizations EHR and IT functionality and

State:   
 Provider/Organization:

| CCBHC Required Clinic-led Data Quality Reporting Measures (9) Assessment |             |                            |   |  |  |                                 |                      |                  |                     |                           |  |   |  |   |                |
|--|-------------|----------------------------|---|--|--|---------------------------------|----------------------|------------------|---------------------|---------------------------|--|---|--|---|----------------|
| #  | Measure ID* | Measure Name               | Measure Description/Detail  | Numerator Calculation  | Denominator Calculation  | Suggested Data Source           | Currently Collected? | Captured in EHR? | Currently Reported? | Can DCO Report This Data? | Explain what it would take or any challenges/barriers to collect & report this data? (explain) | What work flow and/or work force issues exist with reporting this data? (explain) | What, if any, infrastructure changes are needed to accommodate DCO (Remote Access/ Licenses) | How does your organization plan to operationalize this measure? | Other Comments |
| 1  | 1-EVAL      | Time to Initial Evaluation | 1. % of new customers w/ initial evaluation provided within 10 business days of first contact.<br>2. The mean number of days until initial evaluation for new consumers | 1. # of consumers who received an initial eval. w/in 10 business days of first contact w/ BHC<br>2. Sum of number of days from first contact to initial eval, for consumers who received an initial eval. after first contact w/ BHC | New consumers (ages 12+) who contacted BHC seeking services during the measurement period<br><br>-New=not seen by NHC in past 6 months | EHR-Pt. Chart /Records Schedule |                      |                  |                     |                           |  |   |  |   |                |





## HOW WILL WE DO IT?

### ORGANIZATIONAL ANALYSIS/ASSESSMENT



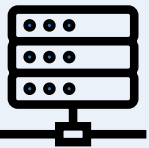
## Reporting, Business Intelligence & Analytics Capabilities



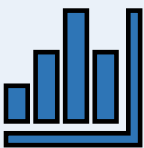
- Are data elements currently captured/collected?
  - Where? How?
  - In EHR? Manual?



- Are data elements currently reported?
  - Where? How?



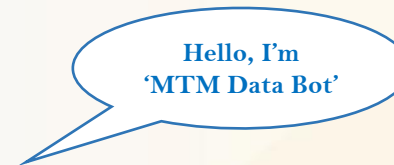
- Can I easily export & upload required data elements



- Automate:

- Aggregation of data
- Calculation of metrics
- Reporting

- \*Manual data collection, abstraction & aggregation is costly and time-consuming

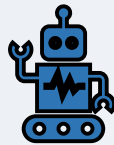


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**WE DON'T HAVE 'MTM DATA BOT'...**  
**ORGANIZATIONAL ANALYSIS/ASSESSMENT**

- Is/Are the data element(s) collected? Electronically?
  - YES → For what population? Can we report on it?
- What are the barriers/challenges to collect & report this data?
- What **workflow** issues exist and need to be adjusted?
- What **workforce** issues exist and need to be adjusted?
- Are infrastructure or IT changes needed to accommodate CCBHC requirements?
  - DCO access/information exchange?

**Develop an organizational plan to operational data collection & reporting  
**AND automate wherever possible****

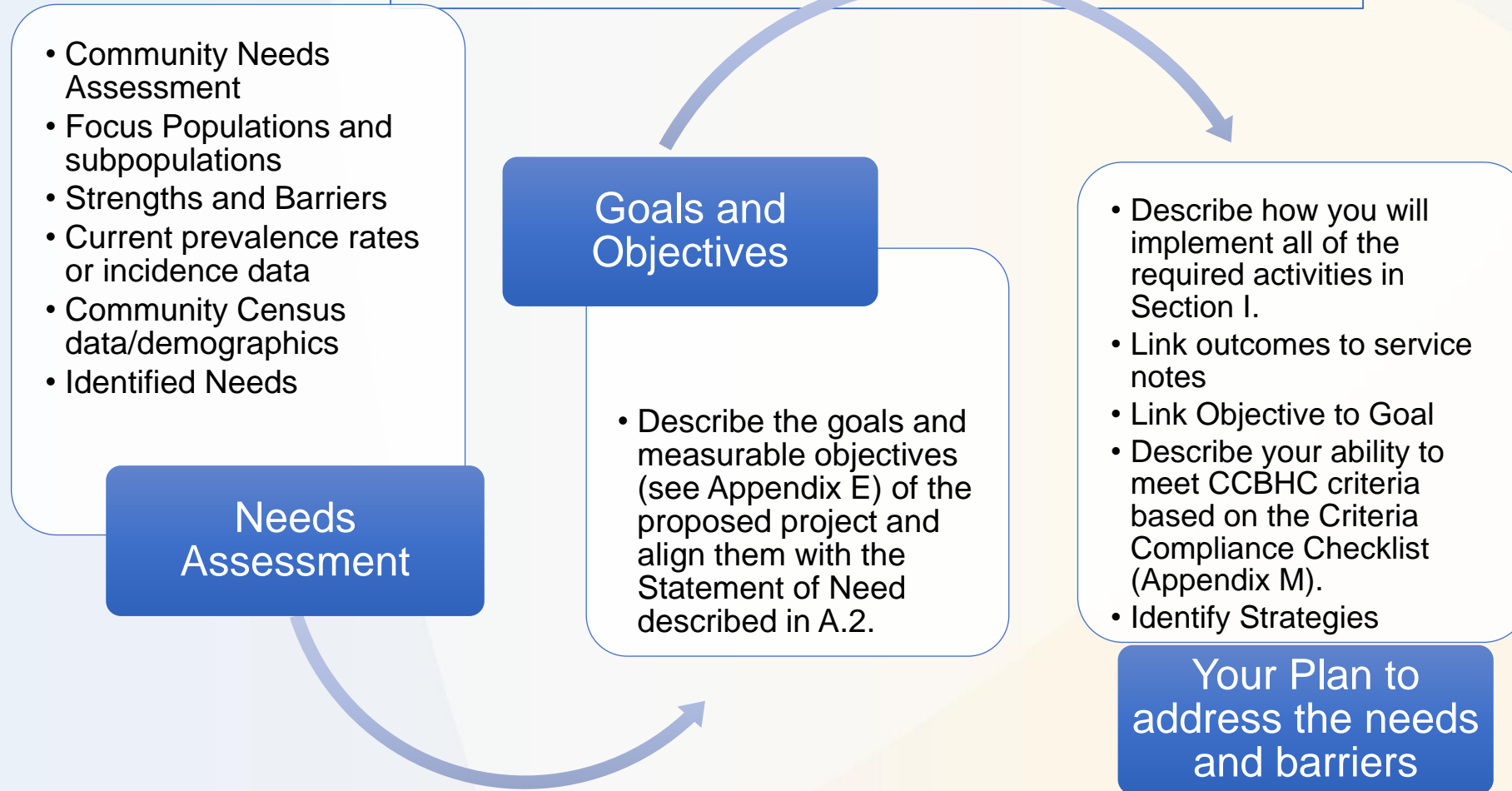


# Plan a Community Needs Assessment

Documentation of need may come from a variety of qualitative and quantitative sources. You can obtain qualitative and quantitative data by:

- Compiling existing data – this involves gathering and comparing national, State, and local information and/or data already collected by individual agencies, State and county public agencies, school systems, health systems, and court systems (e.g., alcohol, tobacco, drug abuse, and mental health data from SAMHSA at [SAMHSA data](#), SAMHSA’s National Survey on Drug Use and Health, and the National Center for Health Statistics/Centers for Disease Control reports at [CDC Reports](#));
  - HPSA/MUA
  - Persons served vs. community prevalence data
  - Poverty and unemployment data
  - Documented healthcare disparities and needs
- **NOTE: Any technique you choose must reflect an understanding and appreciation of the cultural characteristics of your community and population(s) of focus.**

# The Golden Thread



# Funding Opportunity Announcement (FOA)

**Develop your Action Plan to address the FOA**

Department of Health and Human Services Substance Abuse and Mental Health Services Administration  
 FY 2021 Certified Community Behavioral Health Clinic Expansion Grants  
 Short Title: CCBHC Expansion Grants  
 (Initial Announcement)  
 Funding Opportunity Announcement (FOA) No. SM-21-013  
 Catalogue of Federal Domestic Assistance (CFDA) No.: 93.829

**Key Dates:**

|  |   |
|--|---|
| Application Deadline   | Applications are due by March 1, 2021.  |
| Intergovernmental Review (E.O. 12372)  | Applicants must comply with E.O. 12372 if their state(s) participate(s). Review process recommendations from the State Single Point of Contact (SPOC) are due no later than 60 days after application deadline.   |
| Public Health System Impact Statement (PHSIS)/Single State Agency Coordination | Applicants must send the PHSIS to appropriate state and local health agencies by the administrative deadline. Comments from the Single State Agency are due no later than 60 days after the application deadline. |

Be sure to check the SAMHSA website periodically for any updates on this program.

All applicants **MUST** register with NIH's eRA Commons in order to submit an application. **This process takes up to six weeks.** If you believe you are interested in applying for this opportunity, you **MUST** start the registration process immediately. Do not wait to start this process.

**WARNING: BY THE DEADLINE FOR THIS FOA YOU MUST HAVE SUCCESSFULLY COMPLETED THE FOLLOWING TO SUBMIT AN APPLICATION:**

- The applicant organization **MUST** be registered in NIH's eRA Commons; **AND**
- The Project Director **MUST** have an active eRA Commons account (with the PI role) affiliated with the organization in eRA Commons;

**No exceptions will be made.**

Applicants must also register with the System for Award Management (SAM) and Grants.gov (see [Appendix A](#) for all registration requirements).

**PROGRAM DESCRIPTION**

**PURPOSE**

Substance Abuse and Mental Health Services Administration (SAMHSA), Center for Mental Health Services (CMHS) is accepting applications for fiscal year (FY) 2021 Certified Community Behavioral Health Clinics (CCBHCs) Expansion Grants (Short Title: CCBHC Expansion Grants). The purpose of this program is to increase access to and improve the quality of community mental and substance use disorder treatment services through the expansion of CCBHCs. CCBHCs provide person- and family-integrated services. The CCBHC Expansion Grant program must provide services including 24/7 crisis intervention services for individuals with serious mental illness (SMI) or substance use disorders (SUD), including opioid use disorders; and adolescents with serious emotional disturbance (SED); and individuals with mental and substance disorders (COD). SAMHSA expects that this program will provide comprehensive 24/7 access to community-based mental and substance use disorder services; treatment of co-occurring disorders; and physical services in one single location.

provide a comprehensive collection of services that create access, stabilize crisis, and provide the needed treatment and recovery support services for

**DEVELOPING YOUR CCBHC CULTURE NEEDED FOR  
IMPLEMENTING AND SUSTAINING CHANGE TO MEET THE  
CERTIFICATION CRITERIA REQUIREMENTS**



## WHY THIS CHANGE IS NECESSARY

**Your providers need to know the reason for the change before they can buy into it.**

**Why is the change necessary?**

**To stay competitive?**

**To serve needy patients?**

**To support caregivers?**

**To expand?**

**To stay financially solvent?**

**To prevent bad outcomes ?**

**To limit liability?**

**Dig deep to find a compelling reason that goes beyond compliance.**

**Anchor your changes in your mission, values and guiding principles.**

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# HOW TO DEVELOP YOUR CCBHC PERFORMANCE IMPROVEMENT PLAN

# Integrated CCBHC Certification Criteria Feasibility and Readiness Tool (I-CCFRT)

**The I-CCFRT assesses the organizations ability to address the required activities to meet the Department of Health and Human Services Substance Abuse and Mental Health Services Administration requirements for Certified Community Behavioral Health Clinics**



## **INTEGRATED CCBHC CERTIFICATION CRITERIA FEASIBILITY AND READINESS TOOL (I-CCFRT)**

**Program Requirement 1: Staffing**

**Program Requirement 2: Availability and Accessibility of Services**

**Program Requirement 3: Care Coordination**

**Program Requirement 4: Scope of Services**

**Program Requirement 5: Quality and Other Reporting**

**Program Requirement 6: Organizational Authority, Governance and Accreditation**



# Findings and Recommendations

## Deliver Consultant's Reports



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## I-CCRT Assessment Findings

Color Key: **Red (1)** = High Concern/RCCP Focus  
**Yellow (3)** = Consider Change Needs  
**Green (5)** = No Change Recommended

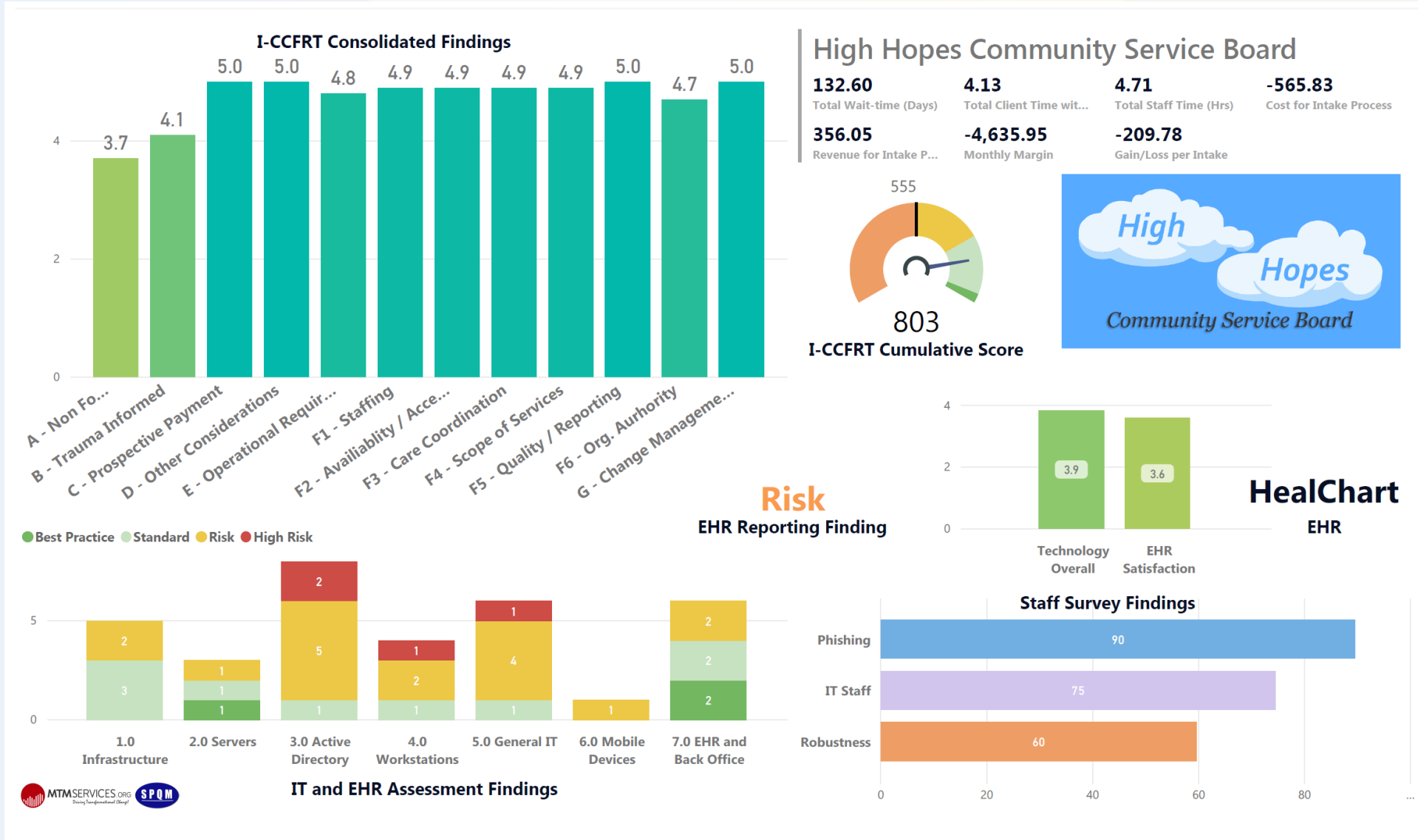
| CCBHC Readiness Assessment  | SAMPLE AGENCY |
|---|---------------|
|   | 2.1           |
| <b>Section A - Non Four Walls CCBHC Design:</b>                         | 2             |
| <b>Section B - Trauma-Informed Service Delivery Model</b>               | 2.7           |
| <b>Section C - Prospective Payment System Rate Support Requirements</b> | 3.3           |
| <b>Section D – Other Considerations</b>                                 | 3.4           |
| <b>Section E – Operational Requirements</b>                             | 2.5           |
| <b>Section F: Program Requirements</b>                                  |               |
| Program Requirement 1: Staffing   | 2             |
| Program Requirement 2: Availability and Accessibility of Services       | 1.5           |
| Program Requirement 3: Care Coordination                                | 2             |
| Program Requirement 4: Scope of Services                                | 1             |
| Program Requirement 5: Quality and Other Reporting                      | 2             |
| Program Requirement 6: Organizational Authority,                        | 1             |
| <b>Section G: Change Management and Decision-Making:</b>                | 2             |
| <b>Decision Making Cumulative Score</b>                                 | 27            |

# I-CCFRT Scoring

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# Final Notes

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- You have a good story to tell
- You may have already implemented many of the aspects of CCBHC as part of your core service line
- Demonstrate the level of preparedness you have put into place
- Speak about your KPIs in your performance and how you are using data and tracking outcomes



# NATCON21

FORWARD TOGETHER

Thank you!